



**TotalEnergies Marketing Canada** 

# PRESS RELEASE FOR IMMEDIATE DISTRIBUTION

# TotalEnergies Marketing Canada Extends 5-Year Partnership with Bestbuy Distributors Limited, Expands Operations to Mississauga and Edmonton Warehouses

**Montreal, December 18, 2023** – TotalEnergies Marketing Canada Inc. is delighted to announce its continued partnership with Bestbuy Distributors Limited, a company that supports independent automotive wholesalers in the Canadian automotive industry. This renewed collaboration will include the integration of TotalEnergies lubricants in Mississauga and Edmonton warehouses, streamlining distributors' access to our premium products across Canada.

TotalEnergies Marketing Canada remains committed to expanding its impact in the Canadian market through this strategic alliance with a respected automotive sector partner. This endeavour promises a higher service standard as well as increased proximity, which go hand in hand with the brand's renowned product quality, celebrated in over 160 countries.



"The experience and reputation of Bestbuy Distributors Limited in Canada in the automotive aftermarket are considerable assets for the development of TotalEnergies Marketing Canada. This agreement will allow us to strengthen our presence within this recognized network and extend our lubricant offering to its members, while benefiting from quality service. The presence of our products in Bestbuy's warehouses in Mississauga and Edmonton will ensure that our entire range is consistently available and improve our delivery capacity," says Olivier Gauthier, President of TotalEnergies Marketing Canada Inc.

"We are delighted to announce our continued partnership with TotalEnergies, a global leader in energy solutions. At Bestbuy Distributors, we are committed to providing our network with the highest quality and value, and this collaboration reinforces our dedication to that mission. We are excited to continue working with TotalEnergies to provide our shareholders and customers with the very best." – Nick Brunet, President of Bestbuy Limited.

# About TotalEnergies Marketing Canada

TotalEnergies Marketing Canada Inc., a subsidiary of TotalEnergies, has been manufacturing and distributing a full range of lubricants for the automotive, heavy-duty, and industrial vehicle markets across Canada since 2007, including fuel-economy engine oils, biodegradable lubricants, and high-performance greases.

#### About the Marketing & Services division of TotalEnergies

TotalEnergies' Marketing & Services business segment offers its professional and private customers a wide range of broad energy products and services—petroleum products, biofuels, charging and related services for electric vehicles, gas for road and maritime transportation—to support them in their mobility and help them reduce their carbon footprint. Every day, over 8 million customers visit our 16,000 service-stations all over the world. As the world's number four in lubricants, we design and sell high-performance products for the automotive, industrial, and maritime sectors. And to provide the best response to the needs of our B2B customers, we deploy our sales forces, our international logistics network, and our diverse range of products. We operate in 107 countries, where our 31,000 employees stand close to all our customers.

#### About TotalEnergies

TotalEnergies is a global multi-energy company that produces and markets: oil and biofuels, natural gas and green gases, renewables, and electricity. Our 105,000 employees are committed to energy that is ever more affordable, cleaner, more reliable, and accessible to as many people as possible. Active in more than 160 countries, TotalEnergies puts sustainable development in all its dimensions at the heart of its projects and operations to contribute to the well-being of people.



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# About Bestbuy Distributors Limited

Bestbuy Distributors Limited represents independent automotive wholesalers in the Canadian automotive marketplace. Bestbuy's greatest strength is buying power, empowering shareholders to compete profitably - not only to buy products at a better price, but also to sell them at a better price. For more information on Bestbuy Distributors Limited, please visit <u>www.bestbuydistributors.ca</u>.



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